



## Management Report -March 2010

### CEOs Workshop in Chennai Reaffirm the Outreach of 1 Million “Have Less” by 2012



The CEOs workshop held on March 14-16 in Chennai, India reaffirmed the commitment of member organizations in reaching out the poor as credit unions' contribution to the meaningful celebration of the International Year of Cooperatives in 2012. Revisiting the credit union mission introduced by F.W. Raiffaisen, success cases on poverty alleviation programs in India and study visit to self-help groups were the focus of the workshop.

The workshop hosted by Development Promotion Group (DPG) was attended by 20 participants (CEOs and DPG staff) from Bangladesh, Philippines, Sri Lanka, Mauritius, Mongolia, Taiwan and India. The following conclusion of the workshop will be incorporated in the ACCU workplan:

- Develop impact measurement of CUMI to the 'have less'
- Introduction of Financial Literacy module for credit union members
- Develop the non-negotiable principles of CUMI
- Promote borrowing for income generation, not for consumption purpose
- Classification of poor membership: poor, very poor and nearly poor (CARD will be able to share their indicators on these categories)
- Develop a database for collecting information from credit unions
- Educating the credit unions to appreciate the data being collected for the statistics
- The national federation should put in place a monitoring and inspection service to ensure credit unions are following prudential norms
- Develop a campaign and guidelines on how credit unions can play a role in protecting the environment – through publication and in workshops
- Include Social Performance Management (SPM) in the next CEOs workshop



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### Consultation Visit to MAFCOCS to Boost Collaboration on CU Development



ACCU Board and key staff visited the Maharashtra Federation of Co-operative Credit Societies (MAFCOCS) in Pune, India on March 17-19. The courtesy visit to the Maharashtra Cooperative Commissioner and the State Minister on Cooperatives concluded on the need for MAFCOCS to put in place a service on Risk Based supervision, adoption of the CEOs and Board Competency Courses, and ACCESS Branding. The registrar suggested MAFCOCS to invest in the training of trainers to guide credit unions on proper management. The meeting also discussed better legal environment for credit unions through a separate credit union act.

The delegation was able to market ACCU membership to potential affiliates and supporters in their visit to a Coop Bank and three primary credit cooperative societies: Mahesh Co-operative Credit Society, Shiv Krupa Co-operative Credit Society and Baner Co-operative Credit Society.

### ACCU Board of Directors Meeting held in Chennai, India



The 69th Board of Directors Meeting was held in Chennai, India on March 17. DPG hosted the meeting in conjunction with the CEOs workshop. Apart from the regular agenda, the Board approved the proposed framework of the 40th Year Anniversary celebration of ACCU on April 28, 2011.

### New Positions in the ACCU Board

Mr. John F. Rodrigues assumed the position of the President after the advice that Mr. Oh-man Kwon is no longer the representative of NACUFOK to ACCU due to the election of its new Chairman and President in its March 2010 Annual General Meeting.

In accordance with the policy in support of the Bylaws, item No. 2: "In the event of a vacancy in the office of the President, the 1st Vice-President shall succeed the office of the President and the Registrar/2nd Vice-President shall succeed the office of the 1st Vice-President".

In accordance with the policy, the following are the new positions in the ACCU Board:

Mr. John Rodrigues	-	President
Mr. Reynaldo Gandionco	-	1st Vice-President
Mr. Suriya Montripak	-	Treasurer
Mr. M. Gunarathna Perera	-	Secretary

The Board of Directors of ACCU will serve until September 2010.



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### ACCESS Branding Authentication Audit Completed in the Philippines



ACCU conducted the ACCESS Brand authentication audit for four partner cooperatives in the Philippines on March 22-25. The four cooperatives: St. Martin Development Cooperative, Novaliches Development Cooperative, Manatal Multi-purpose Cooperative and San Jose Del Monte Koop are very close to receiving the first ACCESS Brand accreditation from ACCU.

The four coops have worked for the last 2 years to achieve the 86 standards of ACCESS. The coops exhibit huge change in financial performance, operations, leadership/ employees culture, and physical image. Significantly, the four coops have brought down delinquency rate to half, achieve full provisions and reached a positive Net Institutional capital (from negative). The validation audit recommended areas for improvement until June 2010. The accreditation will be officially communicated to the four coops by July 2010.

### Capacity Building of SACUDIL Staff & Project Progress Review

Two technical missions were carried out in Laos on March 1 to 3 and March 28 to April 2. The first mission reviewed the progress of the project and annual planning. The accounting training was conducted for the staff of the project aimed at equipping them of appropriate skills to assist savings and credit unions in maintaining updated books of accounts and satisfactory financial reporting. ACCU considers the capacity building of staff as priority. The Savings and Credit Union Development in Lao PDR (SACUDIL), supported by Agriterra of the Netherlands, aims to promote credit unions in the northern part of Laos.

### New Chairman and President of NACUFOK

The National Credit Union Federation of Korea (NACUFOK) elected its new Chairman and President Mr. Tae-Jong Zhang at its Annual General Assembly. Mr. Zhang was a NACUFOK director of Supervisory Division and had worked in Bank of Korea and Financial Supervisory Service.

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**PRE-FORUM WORKSHOPS**  
September 4 to 6  
• Credit Union/Coop Regulators & CEOs' Workshop  
• HRD Workshop  
• Women Workshop  
• Youth Workshop